



Reduce contracting time  
by as much as 80% WHILE  
reducing contracting risk.

AI-First Contract Analysis, Creation  
& Negotiation

ContractAI is an AI-powered SaaS-based solution that automates and streamlines the analysis, creation and negotiation of contracts. ContractAI utilizes AI to automatically ingest and analyze historical contracts to author templates based on terms that were proven win-win. The Analyzer app uses AI to help you easily understand negotiation boundaries, legal and compliance implications, obligation intents and permissible thresholds, so you can make better contracting decisions.

ContractAI eliminates the painful redlining process by giving suppliers vetted win-win clause options. Enterprises can streamline the terms of negotiation based on past learnings, thereby reducing exposure to high-risk terms and conditions. Vendors can easily choose alternative acceptable terms to significantly reduce legal and procedural costs of contracting, utilizing an AI-based scoring system.

## Key Benefits

### Streamlines the Negotiation Process

Eliminates painful redlining and the associated risks of passing versions between procurement, vendor and legal

### Mitigates Contract Risk

Value based supplier options that have been vetted by procurement and legal eliminates chances of missing changes

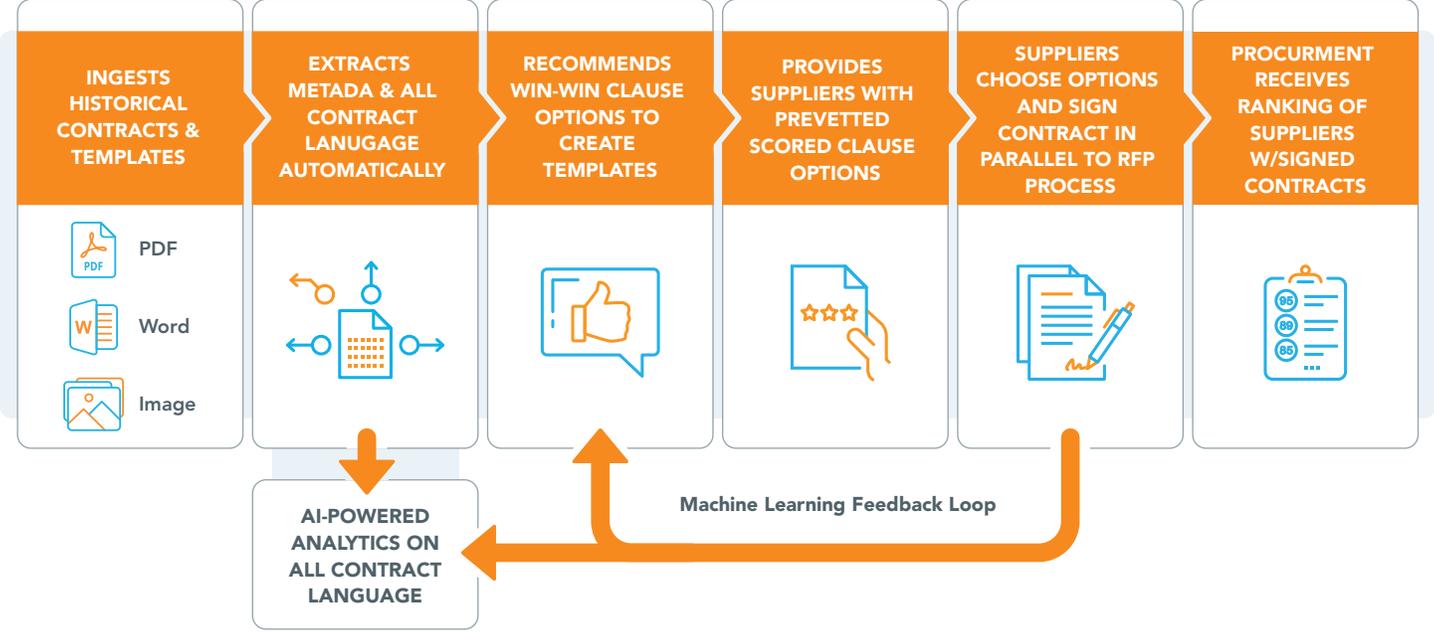
### AI-Powered Contracting Insights

Understand negotiation boundaries, legal and compliance implications, obligation intents, permissible limits and thresholds

### Minimizes Contracting Friction

Offers pre-vetted options to vendors based on historical data that have been proven to be win-win for all parties

How it Works



Key Features



**Automated Ingestion & Metadata Extraction**  
 Ability to ingest a wide array of templates and documents PDFs, OCRs, PowerPoints, Emails, Web Assets, etc. AUTOMATICALLY



**Innovative Clause and Template Authoring**  
 Historical contracts and templates are analyzed and a bespoke template including clause options is created based on terms that have proven to be historically win-win



**Contract Templates that Evolve Over Time**  
 Machine Learning is leveraged to provide insights into evolving behavior patterns that are then used to improve the contract template, terms, structure, language and clause options



**Contract Comprehension**  
 ContractAI thinks like "legal" and "procurement", enabled by App Orchid's powerful underlying "Knowledge Graph"



**Control Negotiation through Value-based Scoring**  
 Assigns a fixed monetary or points value to each vendor to spend on choices based on the expected value/risk to buyer



**Comparison and Semantic Similarity Engine**  
 Ability to identify missing terms and pre-requisites, such as negotiation boundaries, policy transgressions, material changes, clause and template similarity, obligation exposures, etc.