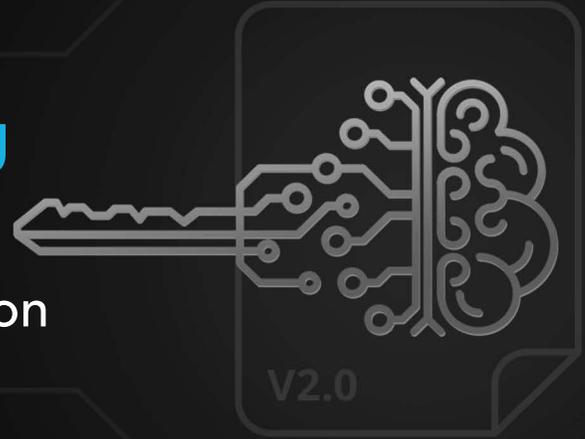


## Accelerate time to contract **WHILE** reducing contracting risk

### AI-First Contract Analysis, Creation & Negotiation



ContractAI leverages AI to transform the contracting process, dramatically improving the analysis, creation and negotiation of contracts. ContractAI utilizes AI to automatically ingest and analyze historical contracts to author templates based on terms that were proven win-win. The Analyzer app uses AI to help you easily understand negotiation boundaries, legal and compliance implications, obligation intents and permissible thresholds, so you can make better contracting decisions.

ContractAI eliminates the painful redlining process by giving suppliers vetted win-win clause options. Enterprises can streamline the terms of negotiation based on past learnings, thereby reducing exposure to high-risk terms and conditions. Vendors can easily choose alternative acceptable terms to significantly reduce legal and procedural costs of contracting, utilizing an AI-based scoring system.

#### Key Benefits

##### **Accelerates Time to Contract**

Innovative process reduces the contracting time by as much as 80% resulting in over 60% productivity savings

##### **Reduces Contracting Risk**

Pre-vetted supplier options eliminates the associated risks of passing versions between parties

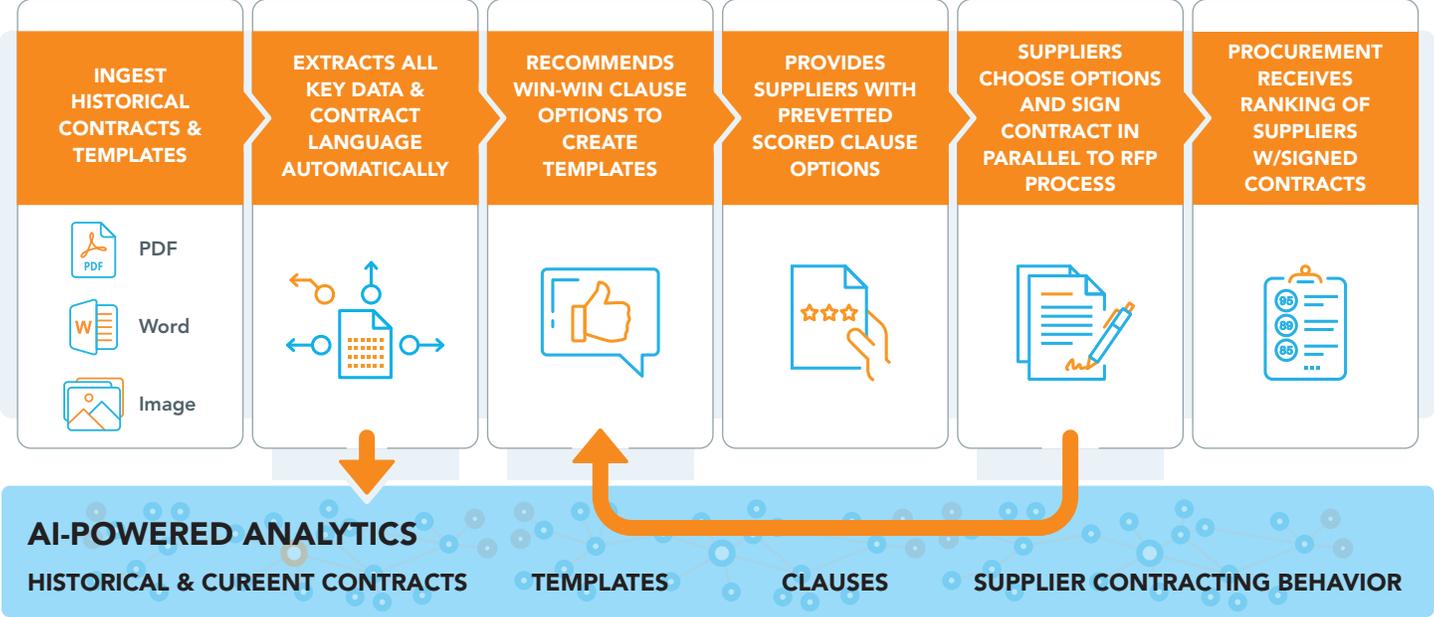
##### **Eliminates Manual Searching**

Leverages AI to direct you to high risk areas and where the most efficiencies can be gained

##### **Minimizes Contracting Friction**

Eliminating the painful redlining process and accelerating time to contract reduces friction between all parties

How it Works



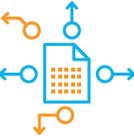
What Makes ContractAI Better?



**AI First**  
Only contracting solution built on a proven Enterprise-grade AI platform



**Analytics with a Purpose**  
Leveraging analytics to reduce time to contract and mitigate contracting risk by proactively flagging potential risks and areas for improvement



**Automated Ingestion & Data Extraction**  
100% Automated ingestion of word, pdf and scanned contracts that is completely configurable



**Controlled Negotiation through Value-based Scoring**  
Assigns points to vendors to "spend" on choices based on the expected value/risk to buyer



**Contract Comprehension**  
Ability to understand and compare the real meaning of clauses enabled by App Orchid's knowledge graph